

**26<sup>th</sup> ANNUAL GENERAL MEETING THROUGH VC/OAVM  
(14<sup>th</sup> AUGUST – 10 AM)**



**REPLY TO THE QUESTIONS RECEIVED IN QUESTION BOX / BY SPEAKER SHAREHOLDERS:**

Q.No	<b>Name of the Shareholders: 1. Santosh Kumar Saraf DP ID /Client ID – 1206780000018019 2.Keshav Garg (DP ID /Client ID: IN300214-15646980) 3. J.Abhishek (DP ID /Client ID: IN301637/41359155) 4. Yusuf.yunus.rangwala (DP ID /Client ID: 1601010000232396) 5. Sudhakar 6. Rama Murthy V</b>
1	<b>Sir, what steps are taken by the management to minimize the impact and effect on business income &amp; business operation and steps are taken for cost cutting in COVID19 forthcoming third wave?</b>
Reply	This was covered extensively in MD & Chairman's speech. The cost saving initiatives are taken up by the Company on a continuous basis.
2	<b>Sir what is Capex plan of management for next 3 years to increase growth and income of Company?</b>
Reply	The Company has planned for capex in the areas of growth opportunities mentioned in the MD&A section.
3	<b>Sir kindly let me know the budget of this year (2021-22) to be spent on Research and Development and how many projects are in the pipeline.</b>
Reply	The Company has an in house product development team who focuses on developing new products and improving existing products.
4	<b>Sir kindly let me know the steps that are taken to conserve rainwater as well as recycle and reused the same and reduce the fresh water consumptions and also to encourage renewal sources of energy such as solar, wind to attain carbon neutrality at the earliest.</b>
Reply	Both our factories in Tumkur and Uttarakhand have installed rainwater harvesting systems, to conserve, recycle and reuse the rain water. As part of the steps taken to utilise alternate source of energy, we have modified the power supply unit of 9w DMP to work with Solar energy systems. The 24W DMP, which was introduced in the FY 2019-20, also has solar power operating compatibility.
5	<b>Sir kindly let me the steps are taken to install solar power panels on roof of the factories and offices to reduce cost of power.</b>
Reply	The Company is engaged in the process of energy conservation, through usage of sensory based lighting controls in factories. Thanks for your valuable suggestion on solar power panels. We will consider this for implementation in the future.

6	<b>Sir kindly let me know the numbers of new employee added during the year ended 31st March 2021?</b>																																								
Reply	We have added 328 staffs including engineers into our ecosystem during the year ended 31st Mar, 2021.																																								
7	<b>Sir kindly let me know the % of employees who are working from Home, what is views of management on WFH for future as it save a lot of money and what technological and IT infrastructure facility are provided to them to work with effective team collaboration while working remotely.</b>																																								
Reply	Presently, about 27% of the employees are working from home. The Company has provided the required technical support to the employees, to work from home. The Company encourages work from home based on the specific roles and responsibilities.																																								
8	<b>Sir kindly provides in details Zone-wise, Gender-wise and Age-wise distribution of our Total employees as on 31st March 2021.</b>																																								
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9	<b>Sir let know the % of employees and their family who are vaccinated, has the company reimbursed the money paid for vaccine by employee and their family for vaccine in private hospitals.</b>																																								
Reply	As briefed in Chairman's speech, 89% of employees are already vaccinated; 8% of the employees who were infected will get vaccinated in the due course of time. Only 68% of the families are vaccinated due to constraint in availability of vaccination in remote locations.																																								
10	<b>What is future plans for EV ?</b>																																								
Reply	As briefed in the MD&A, the EV industry in India has gained a lot of traction in the past few years. TVS-E will explore new opportunities in this segment for providing installation, repair and maintenance services.																																								
11	<b>When was the last bonus issue?</b>																																								
Reply	The Company has not announced any bonus shares so far.																																								

Answers to other questions were addressed in the AGM/ Chairman's Speech/ MD Speech/ AGM Video Presentation.

The AV of AGM proceedings is available on the Company's website <https://www.tvs-e.in/investor-relations/>